

## **Dragon1 Pilot Program**

Introducing Dragon1 as a new or as a replacement for the Enterprise Architecture Tool in your organization

The Dragon1 Pilot program is the most effective way to demonstrate the added value of Dragon1 as an Enterprise Architecture Tool in the organization through an initial rollout

#### Why Do A Dragon1 Pilot Program?

The purpose of this Dragon1 Pilot program is to test as an organization in practice and in production and to see that Dragon1 really delivers added value.

Reading the brochure that Dragon1 will help increase business opportunities, reduce IT costs, help standardize processes and applications is not nearly as compelling as seeing it in practice and production in your organization.

Becoming a digital company today is a major challenge for any organization. Many transformations are required for this. And to ensure that the transformations reinforce each other, the instrument of enterprise architecture is increasingly used.

Settings goals, checking progress and directing projects towards an outcome that benefits the business is very hard to do these days. With Dragon1 you can do all of these.

#### Main Benefits

The main benefits of running a Dragon1 Pilot Program in your organization are:

- Build Target Architectures on top of your Strategy during the pilot
- Manage and Monitor Projects Visually during the pilot
- Increase Capabilities and Lower Costs of Processes and IT during the pilot

Dragon1 is a specialized online Enterprise Architecture Tool for transforming organizations into smart and lean digital companies. More information on the Dragon1 system can be found on <a href="https://www.dragon1.com">https://www.dragon1.com</a>

The Dragon1 Pilot Program is a series of one or more projects to do an initial rollout of the system into production, targeting a limited scope of the intended final solution. The scope may be limited by the number of users who can access the system, the business processes affected, the business partners involved, or other restrictions as appropriate to the domain.



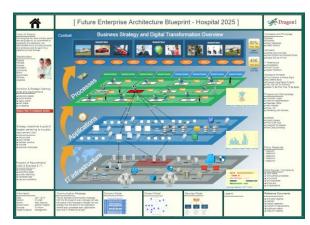


Figure 1, Enterprise Architecture Blueprint

Example of an interactive Enterprise Architecture blueprint at A0 size, that can be accessed digitally by stakeholders on their PC, Laptop, TabletPC (iPad) or Smartphone (iPhone).

This interactive visualization was created on Dragon1 by importing data from Microsoft Excel into the repository and linking the data into a model. Next, the model was connected to standards views. Finally, the visualization was generated using the Architecture View Layout from the Dragon1 open EA Method. Every area on the canvas shows the contents of a different view from the same model.

## **Program Phases**

The Dragon1 Pilot Program consist of the following four phases:

#### 1. PLAN & PREPARE

First, we define the length and scope for the pilot program and its projects, select the pilot team and program manager and set goals to achieve and make a planning.

Some organizations prefer to have their preferred supplier for EA consultancy to take the lead in this pilot program, other organizations want us to take the lead, and a few take the lead themselves. It is up to you to make the best fitting choice for your pilot program.

The length of the pilot program is often no longer than 3 months and scope of the pilot projects preferably is set around a business process or an information system that needs to be (re)designed, (re)built and implemented.

De members of the pilot project preferable are creative, loyal and ambitious employees, experienced or inexperienced.

The goals to achieve are creating interactive architecture visualizations that together form a digital company that can be used by stakeholders to set business goals, take business decisions, check transformation progress and direct projects. In other words: to manage with the visualizations.

The preparation activities in this phase are things like setting up the repository, creating a dossier structure for the project team, setup work processes for the project team and importing data from other tools, like application for IT Portfolio Management, Business Process Analyses and your current EA Tool. We will take care of most of the preparation work.

#### 2. DO

In this phase people carry out the planning, creating the interactive architecture visualizations together with the stakeholders. Next, they publish the visualizations to the devices of the stakeholders enabling them to do their management with the visualizations. For instance, on their Tablet PC or Smartphones like an iPad or iPhone.

To get to know the system we can provide face-2-face and eLearning training courses on top of our self-service Dragon1 Help.

Any time of the day and anywhere users (Architects, Managers and Other Stakeholders) can rely on the Dragon1 Service Desk for functional and technical support.

On a weekly basis the account manager of Dragon1 contacts with the program manager and client/owner of the pilot to monitor the program.

#### 3. CHECK

In this phase, the account manager, client/owner and program manager evaluate the results together with the users of Dragon1.

Lessons learned and feedback is used to improve the setup of Dragon1, training, service and support. Optionally one or more new pilot projects are started up.

#### 4. ACT

In this phase, the account manager and client/owner define the plan to scale up the implementation of Dragon1 in the organization if the pilot projects were successful.

# Landscapes, Blueprints and Roadmaps

In the Dragon1 Pilot Program users will create landscape blueprints and roadmaps to design your digital company in a holistic and integral way. The users can collaborate on Dragon1 working efficiently together from different locations, even in different countries, because Dragon1 is cloud-based software. Other users can use these created interactive visualizations to manage the strategy, architecture and transformation of your organization.

Managers, directors and other stakeholders will be able to set goals, check progress and direct the project using the interactive visualizations on their own devices, like iPad and iPhone. Anytime, anyplace, anywhere. They can also give feedback to the architects via messaging on the Dragon1 platform on how to improve the visualizations for better usage.

### **Becoming a Launching Customer**

We like to invite you not only to become a client, but even more to become our launching customer.

After starting the pilot we like to mention you as our launching customer in our communication and refer to you for other potential clients that show serious interest in our system: Dragon1.

Becoming a launching customer creates a podium for both of our organizations to show that we are innovating and applying new technology to improve the performance of our organizations. As a client and supplier.

## **Deming Circle**

As you may have noticed, our pilot program is a unique approach aligned with the Deming Circle phases Plan, Do, Check and Act. With this, we want to ensure that we increase and fixate quality every step you take. Running a Dragon1 Pilot Program always will have a positive effect on your organization.

#### Contact Us

If you want to do an inquiry on the pricing plan of a Dragon1 Pilot Program, to startup a Dragon1 Pilot program or become a launching customer for Dragon1, just contact us via the following channels:

Dragon1 Sales Team
Dragon1 Inc.
Wageningen, The Netherlands

+31 (0)65 222 1400 sales@dragon1.com